



SPACEANDPEOPLE

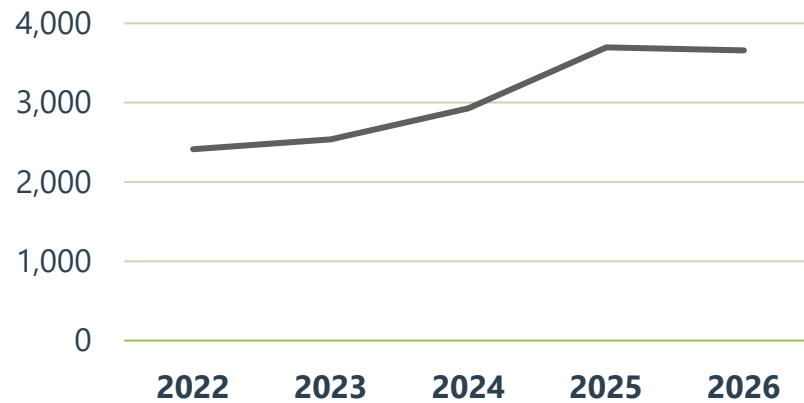
ABOUT US



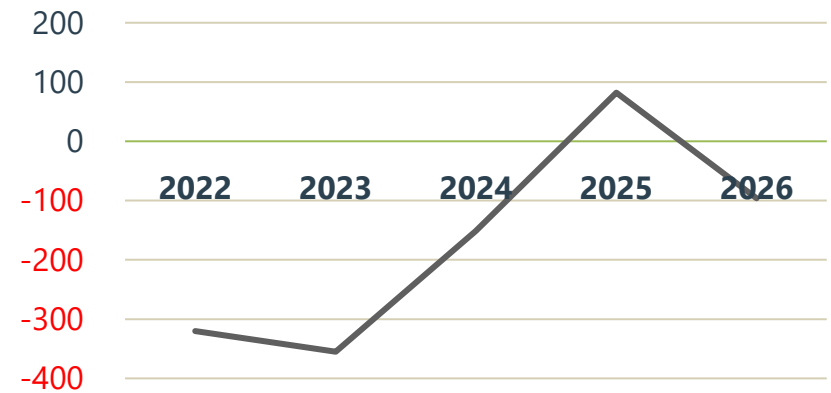
VIEVE EDINBURGH ST JAMES

We provide space and services to promote brands, sell products and acquire customers in high footfall venues across the UK and Europe

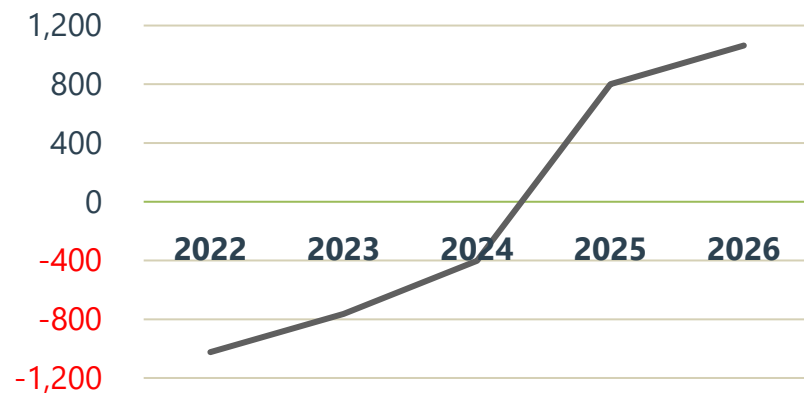
H1 Revenue (£'000)



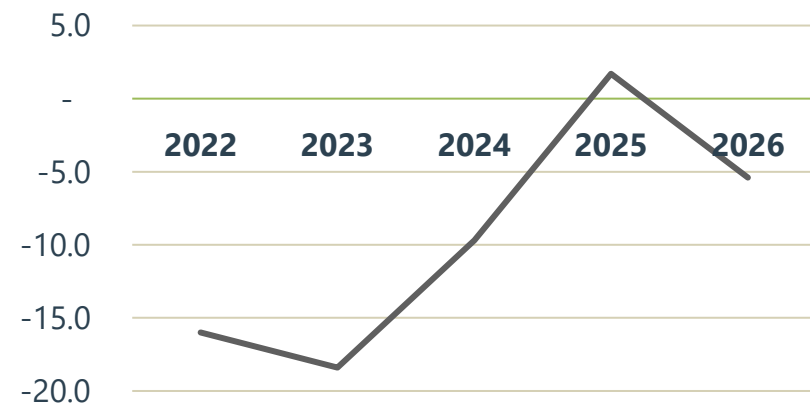
H1 Operating Profit (£'000)



H1 Net Cash (£'000)



H1 Basic EPS (p)



FINANCIAL HIGHLIGHTS



- Group revenue maintained the increased levels at £3,658k (H1 25: £3,697k)
- UK promotions division revenue down 6% to £2,299k (H1 25: £2,460k) due to significant one-off promotions in 2025 not being repeated
- UK kiosk revenue up 12% to £172k (H1 25: £154k) due to further expansion of Rock Up and Pop Up
- German revenue up 10% to £1,187k (H1 25: £1,083k) due to targeting new retailer clients
- Group gross profit down 5% to £2,877k (H1 25: £3,023k)
- Loss before taxation of £95k (H1 25: profit £44k) in line with expectations
- Net cash inflow from operating activities of £80k (H1 25: £16k)
- Net cash at 30 June 2026 of £1,064k, representing a £264k increase compared to prior year (30 June 2025: £800k)

OPERATIONAL HIGHLIGHTS



- Continued growth and development of Rock Up and Engage products
- Invested in additional client-facing staff to drive future revenue growth
- New IT platform (web, booking, CRM and reporting) roll-out
- New venue wins offsetting any venues going non-exclusive
- FY26 trading remain in line with management expectations

UK PERFORMANCE



CHANGAN - METROCENTRE

- More normalized pattern of bookings in Brand Ex which was heavily positively affected by tobacco replacement promotions in H1 2025
- Significant growth in beauty sector bookings and automotive brands with many new Chinese brands taking space across the UK
- Strong growth in Subscription and Acquisition activity in H1 with power companies and pet food subscription brands booking extensively
- Rock Up product continues to develop with bookings emanating from beauty, permanent jewellery and several TikTok trending brands
- New business development staff employed to service growth areas of the business including Brand, Rock Up and Acquisition

GERMAN PERFORMANCE



- New retailer categories have been developed, although mobile phone accessories remains the largest sector
- Revenue increased in H1 compared with H1 25, although there were some instances of bad debt that had to be accounted for
- Investment in new staff members including a credit controller and marketing manager is having a positive effect
- We continue to work with all of the major owners and operators of shopping centres and are gradually expanding both our portfolio of venues and the services we provide to them

OUTLOOK



- H1 performance in line with management forecasts and we anticipate meeting market expectations for the full year
- The launch of our new booking platform, website and CRM systems will streamline operations across the business, improve customer experience and showcase our new brand identity. Further developments in 2027 will include additional market leading AI tools
- UK venue pipeline is looking strong and also we expect further new venue wins in Germany

INCOME STATEMENT

	H1 2026	H1 2026	H1 2025	H1 2025
	Revenue	Operating profit / (loss)	Revenue	Operating profit / (loss)
UK promotions	£2.30m	£0.65m	£2.46m	£0.64m
UK retail	£0.17m	£0.17m	£0.15m	£0.15m
German retail	£1.19m	£(0.30m)	£1.08m	£(0.08m)
Total	£3.66m	£0.52m	£3.70m	£0.71m
Head office costs		£(0.62m)		£(0.63m)
Operating (loss) / profit		£(0.10m)		£0.08m
Finance costs		£(0.00m)		£(0.04m)
(Loss) / profit before tax		£(0.10m)		£0.04m

CASHFLOW

	H1 2026	H1 2025
Operating cashflow	£0.09m	£0.07m
Interest	£(0.00m)	£(0.04m)
Investing activities	£(0.55m)	£(0.17m)
Cashflow before financing	£(0.46m)	£(0.14m)
Movement in financing	£(0.12m)	£(0.26m)
Net cashflow	£(0.58m)	£(0.40m)
Cash balance	£1.06m	£1.48m

SPACE AND PEOPLE

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